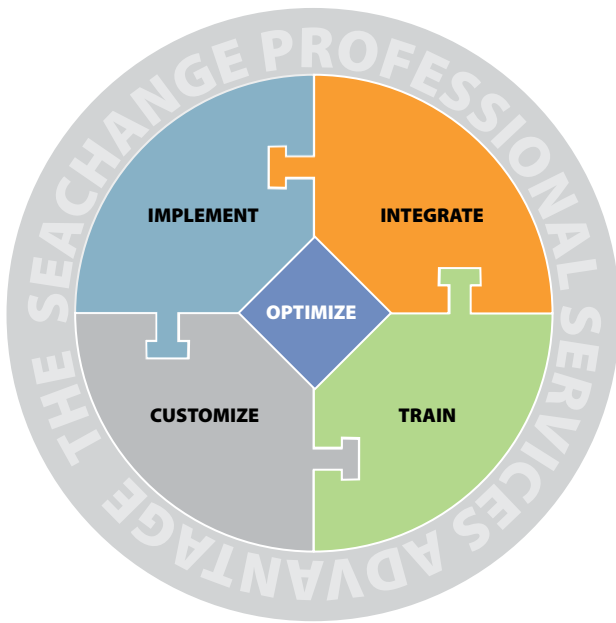


SeaChange® Professional Services



define
your television
experience.

High-quality television experiences that your subscribers will seek out and enjoy are essential for success. Don't leave anything to chance. SeaChange Professional Services is here to work with you to optimize your solution and maximize your investment.



We know that your success is our success. So we won't stop until your requirements are met to your satisfaction. We know your ability to succeed depends on optimizing your infrastructure investments. You need a trusted partner to work with you, not talk at you. That partner is SeaChange Professional Services.

Implementation Services

From the moment you purchase SeaChange equipment, you'll be joined by highly experienced field and network engineers and project managers charged with ensuring your successful implementation, whatever the size. Our team will design your solution, develop a plan for implementing it, handle the installation, configuration and testing activities, and manage the project from end to end. They will also align our Educational Services team to provide advanced technical training, and prepare our Technical Support team so they are fully equipped to perform ongoing maintenance services.

Our specialists have experience with hundreds of customer implementations worldwide. Whatever you're hoping to accomplish, chances are we've done it before – and developed best practices to streamline the process, reduce costs and demonstrate repeatable success.

Integration Services

SeaChange System Integration Services provide customers with end-to-end on-demand solutions incorporating both a technical delivery and program management services. Designed for complex integrations, our services include overall architectural design, implementation of SeaChange systems, and coordination of third party system implementation where SeaChange acts as the overall program manager (PMO), and provides or sources additional product expertise. Leveraging our Solutions Engineering team capabilities, SeaChange is also equipped to provide custom integration development to link disparate systems, creating a tightly integrated end-to-end solution.

We use the most experienced and technically adept System Integration experts, combined with professionally qualified and proven Program Managers, who are also Subject Matter Experts (SMEs). As a result, we mitigate the risks associated with complex implementations, uniting all of the component technologies and delivering on-demand solutions to clearly agreed specifications, on time and on budget.

SeaChange Professional Services can help you:

Solutions Engineering

Comprised of highly skilled experts – including technical architects, software engineers, and project managers – the Solutions Engineering (SE) team builds integrated, end-to-end IPTV and VOD solutions for our customers, including both SeaChange and third-party products.

This team also:

- Develops custom features for infrastructure products
- Develops custom plug-ins or applications
- May accelerate core product features for infrastructure products where the current roadmap timeframes for the desired features do not meet customer needs

Our Solutions Engineering team is typically consulted prior to an initial deployment or major expansion to evaluate needs and to design a system architecture that best meets those needs. They are also consulted when customers are evaluating new third-party products that may be integrated with the VOD or IPTV architecture. The SE team works closely with our Integration Services team, who uses the design of the architected solution as a blueprint to guide system integration and program management efforts where SeaChange is the prime integrator.

- *Scale to handle additional channels, content or sites*
- *Integrate new equipment with your SeaChange systems*
- *Implement SeaChange solutions end-to-end into your current environment*
- *Customize SeaChange solutions to meet your unique business needs*
- *Maximize your investment via a strategic education plan*

Educational Services

Get your specialists up to speed quickly on SeaChange systems or develop their expertise further. SeaChange offers a wide range of courses on topics ranging from our Ad Insertion products to the SeaChange Axiom® System.

Educational Services can:

- Accelerate your ROI
- Drive employee acceptance
- Increase self-reliance

Classes are small to ensure personal attention, and are taught by experienced SeaChange instructors who are directly involved with the development of course materials and curricula. Instructors often work closely with customers to ensure that course offerings address crucial issues and skills required. Check www.schange.com for the latest schedule of course offerings and locations.

How may we be of service?

Professional Services
978-897-0100
proserv@schange.com

Educational Services
978-889-3311
training@schange.com

ABOUT SEACHANGE

SeaChange International is a leading provider of software applications, services and integrated solutions that deliver a high-quality television experience across TVs, PCs and mobile devices. By partnering with leading cable and telco companies, SeaChange enables in-home and mobile entertainment, as well as advanced advertising solutions, allowing broadband operators to differentiate their offerings and create strong customer loyalty.

Visit www.schange.com today.



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